

ANIL AYKAŞ

Geothermal, O&G (Upstream)
Advanced Solutions
Data Engineering and Earth Sciences

Ankara – TURKEY
Mail: anilaykas@gmail.com
Mobile: (+90) 0535 235 2464
Web: anilaykas.com

PERSONAL SUMMARY

Anil Aykas has had the opportunity to start his studies at a science oriented college and following that he graduated from Geological Engineering graduate program of Hacettepe University on May 2009 as the winner of graduation project contest. During his time in Hacettepe University, he became an exchange student and completed one semester of his studies at Vrije Universiteit Amsterdam on Life and Earth Sciences Faculty. He had the vision to widen his potential and to achieve this goal, he started working as one of the sales engineers of a motorcycle store located in Istanbul while he simultaneously attended the MBA program of Yeditepe University.

He went on to work at Geolog International as a field engineer operating at Upstream Oil&Gas Services sector. This was the beginning of his Engineering Career and he went on to becoming a Field Data Engineer followed by Country Operations Coordinator. Finally he started to pursue the regional coordination role for the Advanced Surface Solutions where he had the opportunity to work in major projects for performance analysis and as an advanced drilling solutions consultant. In between his roles at Geolog International, he left the company for one and a half years to take on the Business Development role at Transmark Geothermal Services Turkey but returned back to Geolog International following the decision of Dutch Transmark to end its Services division in the country.

In addition to his full-time career, he has taken on additional part-time consultancy projects for the last 6 years on Project Data Management, Performance Analysis, Corporate Strategy and Business Development.

After 13 years of experience in multi-disciplinary, multi-lingual working environments at the upstream services industry for drilling, he is looking forward to work on new projects and new challenges.

SKILLS and EXPERTISE

- Project Management
- Performance Analysis
- Research and Training
- Business Analysis
- Data Management
- Real-time Monitoring
- Drilling Engineering
- Well Site Geology
- Advanced Solutions

CIRRICULAR

Yeditepe University - Istanbul 2010 – 2017
MBA Master of Business Administration (CGPA: 3,04 out of 4)

Vrije University - Amsterdam 2008 – 2008
Earth and Life Sciences – Erasmus Exchange

Hacettepe University - Ankara 2004 – 2009
Geological Engineering – Project contest 1st prize

Eyüboğlu Science High School – Istanbul 2000 – 2004
Science specific program – Honor Student

EXPERIENCE**EU-CIS Region Advanced Services Coor. March 2019 – current****GEOLOG INTERNATIONAL**

Acts as regional expert. Responsible for managing advanced services and personnel active in his region of operations. Responsible for identifying existing and new demand and providing upselling opportunities. Supports sales teams for technical requirements. Creates teams and initiates new jobs, supports and coordinates execution of services, controls and supervises daily operations, quality controls the deliverables and collects client feedback. Represents the company at conferences, trade shows and networking platforms. Trains new specialists and supervises provision of internal documentation on above topics. Reports to Region Manager.

Operations Coordinator Turkey February 2017 – February 2019**GEOLOG INTERNATIONAL**

Responsible for managing a team of 40 field engineers active in his region of operations. Follows and quality checks the deliverables of daily operations. Makes sure that correct steps are taken when there are technical problems. Manages the client relationship and makes sure requests coming from the client is communicated to correct teams. In addition, he sets financial targets, creates leads for new opportunities, helps managing contractual negotiations and sales of new services. Coordinates logistics of equipment and personnel. Reports to Country Manager.

Business Development Consultant April 2016 – February 2017**USTUN DOKMEN AKADEMI**

Conducts market research and analysis for marketing and development of franchisees under the Küçük Şeyler and Yönder education brands focused for Ankara regions. Reports to CEO. After completing this project based and part-time duty, he went back to Geolog International with the experience he gained in this role.

Technical Sales / Business Development October 2014 – April 2016**TRANSMARK GEOTHERMAL SERVICES TURKEY**

Responsible for creating leads for new opportunities, closing deals, managing contractual negotiations, representing the company at conferences, trade shows and networking platforms. Coordinates the creation of marketing materials and distribution. Setting targets for yearly division budget and reporting the process. Reports to Country Manager.

Data Engineer / Unit Manager May 2012 –October 2014**GEOLOG INTERNATIONAL**

Started as the junior member of a 4 to 6 people field crew which observes and reports Oil/Gas and Geothermal drilling process 24/7 and in a short period of time raised to team lead (Unit Manager) position. During his time, he had chance to work on major projects for clients like TPAO and Perenco in Turkey. For the last one and a half year of his experience, he had chance to work at the Northern Iraq (KRI) operations of GKPI where he has been requested in written by the management of GKPI, due to high satisfactory performance, to be assigned to their operations permanently. Level: Confirmed Data Engineer.

Sales Engineer December 2009 – May 2012**MOTOMAX and MOTOTAS**

Responsible for sales of the motorcycling merchandise and second-hand or used motorcycles at retail store.

PRIOR EXPERIENCE

During his studies

He has entrepreneurship and work experience during his academic summers as the opportunities presented themselves.

Entrepreneur

Summer 2008

T-shirt hem and design

Thanks to the good relations he developed in cafes and restaurants in the coastal town he was on during his vacation, he printed and marketed the logos and slogans of cafes and restaurants, as well as his own designs, on the unprinted T-shirts he bought from wholesalers in Istanbul, and exhibited his products on consignment in the local market. Considering the income compared to the capital allocated for this venture, which he started with a close friend, the holiday costs were all covered.

Internship

Summer 2007

Yüksel – Proje

He was assigned to geotechnical studies in the construction of the Kızılırmak drinking water pipeline project in Ankara.

Sales Representative

Summer 2006

Motodor - Çayyolu

He worked as a new motorcycle and motorcycle equipment sales representative in Ankara Çayyolu Motodor store. Thanks to the advanced motorcycle riding training he had received before, he directed first-time motorcycle owners to the trainings and supported them to make a healthy start.

Teacher Aide

Summer 2005

Camp Club

In the camps he attended as a student during his childhood years, this time he took on the task of the teacher aide, supervising the activities of the children outside of class hours, and made an effort to ensure that the daily tasks and activities were in schedule.

FEEDBACKS

Evaluation from employers and clients

- “Thanks to the performance analyses he has completed, the steps we have taken have brought our well completion times closer to their real potential and provided huge financial gains.” – GPN Yenisei Project Manager
- “Guides and trains field specialists while providing high standards for analysis and interpretation.”
- “Develops team motivation and achieves/exceeds sales targets.”
- “As a focal point for senior management, finance team, legal team and customers, he improves communication and ensures accurate/complete information flow.”
- “Creates new business opportunities, closes successful deals and brings new contracts.”
- He promotes business and services through customer visits, organizations and meetings.
- He develops himself by taking on-the-job or distance training. He transfers his newly acquired knowledge to his team.
- “Organizes successful presentations and trainings for customers.”
- It monitors and increases the value and efficiency of the business by following the contract negotiations.
- “He makes sure of the morale of his team and the order of the equipment by organizing visits to the operation sites.”
- Percentage of performance evaluations performed at Geolog (Percentage of meeting targets)

Year	2017	2018	2019	2020	2021	2022 (H1)
% Avg.	%87	%99	%110.5	%80.5	%86.5	%102

- Percentage of performance evaluations performed at Transmark Company (Percentage of meeting targets)

Year	2015	2016 H1
% Avg.	%89.3	%121

**PROJECTS,
RESEARCH,
REPORT, ARTICLE
and TRAININGS**

SPE Europe

2021

2021 SPE Europe Energy GeoHackathon – Completed 4 weeks online training on data sciences.

Google - Coursera

2021

- Ask Questions to Make Data Driven Decisions (Q8N65SFYLM4A) and – Foundations: Data, Data, Everywhere (DRFZSN76Y9GL). – scholarship.

Geolog International - Ankara

2012 – recent

- Co-authored with TPAO (draft) “REAL-TIME CUTTING FLOW RATE MONITORING ON HORIZONTAL WELLS HELPS MANAGE CHALLENGING DRILLING CONDITIONS WHILE PROVIDING VALUABLE INFORMATION ON HOLE CLEANING CONDITION” Ankara
- TPAO Horizontal Production wells in Adiyaman and Batman Region
- GPN Enisei Advanced Performance Analysis
- Co-authored with GasPromNeft “STRONGLY IMPROVING HOLE CLEANING MANAGEMENT IN HIGHLY DEVIATED AND HORIZONTAL WELL USING SURFACE CUTTINGS RATE MEASUREMENT TECHNOLOGY.” And the paper is presented on EAGE Horizontal wells 2019 Forum in Kaliningrad – Russia.
- TPAO Offshore – Wells – O&G.
- Equinor & Valeura Thrace Basin Unconventional Project.
- Various Northern Irak Oil Play projects.
- Various Eastern European Onshore, Unconventional and Offshore projects.
- Perenco – Malatepe, Kayakoy, Kastel and Kedil Projects – O&G.
- Gulf Keystone – Shaikan Wells – O&G.
- Atli Energy – Silivri Wells - O&G.
- Calik Energy – Caliktepe Wells – O&G.
- MASPO Geothermal Wells.
- Yilsan Geothermal Wells.
- Dal and Orya Energy Geothermal Wells.

Yeditepe University Istanbul

2017

Graduation Project: *Market Risks and Attractiveness of Electricity Production with Geothermal Energy in Turkey*

Transmark Services - Izmir

2014 - 2016

- Market research for MWD/DD services in Turkey
- Market research for Geothermal well tests and Gyro services
- Analysis of geothermal power producing companies in Turkey.
- IGC 2015 Offenburg /Germany, Presentation “Advantages and disadvantages of owning a drilling rig for Geothermal Investors”

Other

- IELTS Score 8 out of 9 (2014)
- Rogii-Starsteer Geosteering Training 2022
- London Speech workshop; Effective Speech and Presentation Training 2020
- Managerial Empowerment Training 2014
- BOSIET & HUET Training – 2012 & 2019
- IWCF Level 1 and CRM trainings 2019

**EXTRA-
CURRICULAR**

Social Responsibility & Other Activities

Financial supporter and member of: LOSEV, WWF, Wikimedia Foundation, TEMA. In addition he is a; Drummer, Motorcyclist, Nature and Night Photographer, Tech Geek

Military Service: Completed – 2015

WEB PAGE

anilaykas.com